

# Georgina Arts Centre

## PROFIT AND LOSS BY MONTH

January - June, 2018

	JAN 2018	FEB 2018	MAR 2018	APR 2018	MAY 2018	JUN 2018	TOTAL
<b>INCOME</b>							
4-0500 GRANTS							\$0.00
4-0540 Town of Georgina	9,166.75	9,166.75	9,166.75	9,166.75	9,166.75	9,166.75	\$55,000.50
<b>Total 4-0500 GRANTS</b>	<b>9,166.75</b>	<b>9,166.75</b>	<b>9,166.75</b>	<b>9,166.75</b>	<b>9,166.75</b>	<b>9,166.75</b>	<b>\$55,000.50</b>
4-2010 GALLERY SHOP							\$0.00
4-2011 Artists Commission Sales	1,757.90	231.10	1,344.80	1,297.55	266.20	1,074.94	\$5,972.49
4-2012 Indigenous Commission Sales	52.50	159.99	204.00	41.25	194.00		\$651.74
4-2013 Art Supplies	108.52	38.60	45.45	111.63	84.32	93.30	\$481.82
4-2014 Retail Indigenous	272.05	62.65	173.25	215.65	307.46	809.20	\$1,840.26
4-2015 Retail Other	71.78	46.95		1,395.45	507.48	891.10	\$2,912.76
4-2016 Other				75.00			\$75.00
<b>Total 4-2010 GALLERY SHOP</b>	<b>2,262.75</b>	<b>539.29</b>	<b>1,767.50</b>	<b>3,136.53</b>	<b>1,359.46</b>	<b>2,868.54</b>	<b>\$11,934.07</b>
4-2500 MEMBERSHIP							\$0.00
4-2501 New memberships	85.00	45.00	85.00	40.00	215.00	65.00	\$535.00
4-2502 Renewal Memberships	165.00	110.00	300.00	65.00	85.00	290.00	\$1,015.00
<b>Total 4-2500 MEMBERSHIP</b>	<b>250.00</b>	<b>155.00</b>	<b>385.00</b>	<b>105.00</b>	<b>300.00</b>	<b>355.00</b>	<b>\$1,550.00</b>
4-3500 OTHER REVENUE							\$0.00
4-3515 Rental Room					100.00		\$100.00
<b>Total 4-3500 OTHER REVENUE</b>					<b>100.00</b>		<b>\$100.00</b>
4-5000 PROGRAMMING (ON SITE)							\$0.00
4-5070 Camps/Art Classes							\$0.00
4-5085 Art Classes 13+	377.00	472.50	708.50	102.00	636.00	860.50	\$3,156.50
4-5087 Camps		495.00	2,043.50	1,762.00	4,804.45	3,112.50	\$12,217.45
4-5088 KidzArt	162.00	72.00	88.50	118.50	72.00		\$513.00
<b>Total 4-5070 Camps/Art Classes</b>	<b>539.00</b>	<b>1,039.50</b>	<b>2,840.50</b>	<b>1,982.50</b>	<b>5,512.45</b>	<b>3,973.00</b>	<b>\$15,886.95</b>
4-5090 Other Onsite Events				180.00	444.00		\$624.00
4-5095 Art Talks	920.00	140.00	440.00	1,380.00	333.00		\$3,213.00
4-8000 Luncheon Program	438.00	255.00	303.00	162.00	313.00	315.00	\$1,786.00
<b>Total 4-5000 PROGRAMMING (ON SITE)</b>	<b>1,897.00</b>	<b>1,434.50</b>	<b>3,583.50</b>	<b>3,704.50</b>	<b>6,602.45</b>	<b>4,288.00</b>	<b>\$21,509.95</b>
4-7000 OFF SITE EVENTS							\$0.00
4-9525 Reel Gems	587.00	660.00	540.00	140.00	740.00	40.00	\$2,707.00
<b>Total 4-7000 OFF SITE EVENTS</b>	<b>587.00</b>	<b>660.00</b>	<b>540.00</b>	<b>140.00</b>	<b>740.00</b>	<b>40.00</b>	<b>\$2,707.00</b>
4-9100 DONATIONS							\$0.00
4-9102 Cash Donation	382.10	240.00	458.00	296.00	1,225.00	398.00	\$2,999.10
<b>Total 4-9100 DONATIONS</b>	<b>382.10</b>	<b>240.00</b>	<b>458.00</b>	<b>296.00</b>	<b>1,225.00</b>	<b>398.00</b>	<b>\$2,999.10</b>
<b>Total Income</b>	<b>14,545.60</b>	<b>12,195.54</b>	<b>15,900.75</b>	<b>16,548.78</b>	<b>19,493.66</b>	<b>17,116.29</b>	<b>\$95,800.62</b>
<b>GROSS PROFIT</b>	<b>14,545.60</b>	<b>12,195.54</b>	<b>15,900.75</b>	<b>16,548.78</b>	<b>19,493.66</b>	<b>17,116.29</b>	<b>\$95,800.62</b>
<b>EXPENSES</b>							
6-1000 OFF-SITE EVENTS EXPENSES							\$0.00

	JAN 2018	FEB 2018	MAR 2018	APR 2018	MAY 2018	JUN 2018	TOTAL
6-9525 Reel Gems	383.02	298.41	373.89		510.80		\$1,566.12
<b>Total 6-1000 OFF-SITE</b>	<b>383.02</b>	<b>298.41</b>	<b>373.89</b>		<b>510.80</b>		<b>\$1,566.12</b>
<b>EVENTS EXPENSES</b>							
6-2000 PROGRAMMING EXPENSE (NON-LABOUR)							\$0.00
6-2001 Camp/Art Classes							\$0.00
6-2002 Schools						14.00	\$14.00
6-2003 Art Classes 13+		225.00	225.00			70.00	\$520.00
6-2005 Kidzart		62.50				75.00	\$137.50
6-2006 Camps		53.10	692.61				\$745.71
6-2008 Refund					190.00		\$190.00
6-2009 Prog. On site - Other	0.00		73.50				\$73.50
<b>Total 6-2001 Camp/Art Classes</b>	<b>0.00</b>	<b>340.60</b>	<b>991.11</b>		<b>190.00</b>	<b>159.00</b>	<b>\$1,680.71</b>
6-2011 Exhibit Expenses			21.00		41.68		\$62.68
6-2012 Luncheon Program	3.00						\$3.00
6-2013 Art Talks			610.15		1,155.76		\$1,765.91
7-0009 Prog. On site (Camps, Classes) (deleted)			99.50				\$99.50
7-0010 Prog. On site - (Lunches) (deleted)			67.50				\$67.50
<b>Total 6-2000 PROGRAMMING EXPENSE (NON-LABOUR)</b>	<b>3.00</b>	<b>340.60</b>	<b>1,789.26</b>		<b>1,387.44</b>	<b>159.00</b>	<b>\$3,679.30</b>
6-4000 LABOUR							\$0.00
6-4100 PART-TIME EMPLOYEE							\$0.00
6-4101 Membership		108.50	375.00	10.50	7.00	105.00	\$606.00
6-4102 Gallery Shop	195.00	605.50	290.50	91.00	164.50	91.00	\$1,437.50
6-4103 Reception	162.50	280.00	802.00	217.00	364.00	413.00	\$2,238.50
6-4104 Programming					31.50	66.50	\$98.00
6-4105 On Site Programming		224.00	52.50	80.50			\$357.00
<b>Total 6-4104 Programming</b>		<b>224.00</b>	<b>52.50</b>	<b>80.50</b>	<b>31.50</b>	<b>66.50</b>	<b>\$455.00</b>
6-4108 Office Administration	22.75	154.00	42.00	77.00	35.00	59.50	\$390.25
6-4109 Donations		280.00			14.00		\$294.00
<b>Total 6-4100 PART-TIME EMPLOYEE</b>	<b>380.25</b>	<b>1,652.00</b>	<b>1,562.00</b>	<b>476.00</b>	<b>616.00</b>	<b>735.00</b>	<b>\$5,421.25</b>
6-4200 OFFICE ADMINISTRATOR				112.00	244.00	132.00	\$488.00
6-4202 Reception		124.00	329.50	224.00	260.00	196.00	\$1,133.50
6-4203 Membership		32.00		104.00	36.00	144.00	\$316.00
6-4204 Gallery Shop		194.93		480.80	364.00	328.00	\$1,367.73
6-4205 Programming		52.00		336.00	312.00	236.00	\$936.00
6-4208 Camps		52.00	8.00				\$60.00
<b>Total 6-4205 Programming</b>		<b>104.00</b>	<b>8.00</b>	<b>336.00</b>	<b>312.00</b>	<b>236.00</b>	<b>\$996.00</b>
6-4210 Office Admin		504.00		84.00	176.00	211.01	\$975.01
6-4211 Off-Site Events		56.00	16.00	208.00	264.00	56.00	\$600.00
6-4212 Luncheons		80.00		0.00	120.00	120.00	\$320.00
6-4213 Donations		40.00	27.00	56.00	32.00	0.00	\$155.00
<b>Total 6-4200 OFFICE ADMINISTRATOR</b>		<b>1,134.93</b>	<b>380.50</b>	<b>1,604.80</b>	<b>1,808.00</b>	<b>1,423.01</b>	<b>\$6,351.24</b>
6-4300 CURATOR			210.00				\$210.00
6-4301 Exhibits on Site	441.00	1,533.00	2,142.00	842.10	1,407.00	672.00	\$7,037.10
6-4302 Exhibits Partnerships off site	21.00	294.00	357.00				\$672.00

	JAN 2018	FEB 2018	MAR 2018	APR 2018	MAY 2018	JUN 2018	TOTAL
6-4303 Art Management	63.00			756.00	378.00	630.00	\$1,827.00
6-4304 Marketing	42.00	168.00	777.00	546.00	273.00	273.00	\$2,079.00
6-4305 Website/Social Media	504.00	402.00	228.00	630.00	588.00	483.00	\$2,835.00
6-4306 Exhibit Materials		105.00	105.00				\$210.00
6-4308 Gallery Marketing Materials				0.00	0.00	672.00	\$672.00
6-4309 Programming	42.00		63.00	126.00	63.00	63.00	\$357.00
6-4314 Administration	357.00	588.00	189.00	168.00	231.00	294.00	\$1,827.00
6-4315 Reception			84.00				\$84.00
<b>Total 6-4300 CURATOR</b>	<b>1,470.00</b>	<b>3,090.00</b>	<b>4,155.00</b>	<b>3,068.10</b>	<b>2,940.00</b>	<b>3,087.00</b>	<b>\$17,810.10</b>
6-4400 EXECUTIVE DIRECTOR							\$0.00
6-4401 Fundraising				0.00	583.00	184.62	\$767.62
6-4402 Employee Management / Oversight				449.70	807.84	224.85	\$1,482.39
6-4403 Marketing / Public Relations				284.02	627.84	484.87	\$1,396.73
6-4404 Onsite Events				378.70	189.35	189.35	\$757.40
6-4405 Offsite Events				2,579.88	1,484.27	2,608.61	\$6,672.76
<b>Total 6-4400 EXECUTIVE DIRECTOR</b>				<b>3,692.30</b>	<b>3,692.30</b>	<b>3,692.30</b>	<b>\$11,076.90</b>
6-4600 CONTRACT LABOUR				280.50			\$280.50
6-1004 Art Classes 13+					200.00	430.00	\$630.00
6-1005 Marketing				104.00	117.00		\$221.00
6-4601 Kidzart				75.00			\$75.00
<b>Total 6-4600 CONTRACT LABOUR</b>				<b>459.50</b>	<b>317.00</b>	<b>430.00</b>	<b>\$1,206.50</b>
6-4900 Employer Payroll Costs (Merc)	428.11	868.78	1,251.61	599.40	490.51	826.94	\$4,465.35
<b>Total 6-4000 LABOUR</b>	<b>2,278.36</b>	<b>6,745.71</b>	<b>7,349.11</b>	<b>9,900.10</b>	<b>9,863.81</b>	<b>10,194.25</b>	<b>\$46,331.34</b>
6-5000 GALLERY SHOP EXPENSE							\$0.00
6-5001 Artists Sales Commission				356.85	683.63	765.00	\$1,805.48
6-5002 First Nations Artists Sales Com					472.56		\$472.56
6-5003 Indigenous Retail Purchases					120.78		\$120.78
6-5005 Gallery Shop	-34.00		674.00				\$640.00
6-5006 Art Supply Store Purchase NoCom		214.11	0.00				\$214.11
<b>Total 6-5000 GALLERY SHOP EXPENSE</b>	<b>-34.00</b>	<b>214.11</b>	<b>674.00</b>	<b>356.85</b>	<b>1,276.97</b>	<b>765.00</b>	<b>\$3,252.93</b>
6-6000 MARKETING							\$0.00
6-4526 Website/Social Media	208.00	620.00	345.00		156.00	668.00	\$1,997.00
6-4527 Advertising and Promotion	8.85	193.74	46.77		0.00	53.51	\$302.87
6-6002 Gallery Overall					198.00		\$198.00
<b>Total 6-4527 Advertising and Promotion</b>	<b>8.85</b>	<b>193.74</b>	<b>46.77</b>		<b>198.00</b>	<b>53.51</b>	<b>\$500.87</b>
6-6001 Memberships Clubs/Organizations	100.00	176.70					\$276.70
7-0020 Marketing (Website/Social Media)	0.00		126.00			126.00	\$252.00
7-0023 Marketing (Overall)	0.00		1,050.00				\$1,050.00

	JAN 2018	FEB 2018	MAR 2018	APR 2018	MAY 2018	JUN 2018	TOTAL
Gallery)							
<b>Total 6-6000 MARKETING</b>	<b>316.85</b>	<b>990.44</b>	<b>1,567.77</b>		<b>354.00</b>	<b>847.51</b>	<b>\$4,076.57</b>
7-1000 OFFICE AND ADMIN EXPENSE	27.00		93.04				\$120.04
7-1001 Stationery		88.35	183.35	138.59	793.10		\$1,203.39
7-1002 Photocopier Copies			119.56		335.56	121.11	\$576.23
7-1003 Photocopier Lease	213.25	217.23	215.24	215.24	190.48	190.48	\$1,241.92
7-1004 Telephone		116.74		311.63	199.31	87.00	\$714.68
7-1005 Postage	2.34						\$2.34
7-1006 Computer/equipment			67.49				\$67.49
7-1007 Reception	-162.50						\$ -162.50
7-1008 Office Administration	1,858.40	2,400.00	5,175.99				\$9,434.39
7-1009 Other	161.00		95.99	-3.02	167.78	52.29	\$474.04
<b>Total 7-1000 OFFICE AND ADMIN EXPENSE</b>	<b>2,099.49</b>	<b>2,822.32</b>	<b>5,950.66</b>	<b>662.44</b>	<b>1,686.23</b>	<b>450.88</b>	<b>\$13,672.02</b>
7-2000 PROFESSIONAL FEES							\$0.00
7-2002 Accounting	525.00	525.00	500.00	275.00	442.00	90.00	\$2,357.00
<b>Total 7-2000 PROFESSIONAL FEES</b>	<b>525.00</b>	<b>525.00</b>	<b>500.00</b>	<b>275.00</b>	<b>442.00</b>	<b>90.00</b>	<b>\$2,357.00</b>
7-3000 BUILDING							\$0.00
7-3002 Utilities	726.32	824.51	459.66	1,006.41	787.10	561.75	\$4,365.75
7-3003 Cleaning	290.00	320.00	320.00	320.00	390.00	70.00	\$1,710.00
7-3004 Elevator	284.34			251.63	100.00		\$635.97
7-3005 Maintenance	344.19	480.86	360.46	303.16	516.86	374.03	\$2,379.56
7-3006 Security	296.23		519.70				\$815.93
<b>Total 7-3000 BUILDING</b>	<b>1,941.08</b>	<b>1,625.37</b>	<b>1,659.82</b>	<b>1,881.20</b>	<b>1,793.96</b>	<b>1,005.78</b>	<b>\$9,907.21</b>
7-4000 INSURANCE	776.46	565.25	565.25	894.20	565.25	565.26	\$3,931.67
7-9000 INTEREST AND OTHER EXPENSE							\$0.00
7-9001 Town of Georgina Loan Interest	71.45						\$71.45
7-9005 Bank & Interest	109.58	175.45	92.70	145.73	189.82	308.68	\$1,021.96
<b>Total 7-9000 INTEREST AND OTHER EXPENSE</b>	<b>181.03</b>	<b>175.45</b>	<b>92.70</b>	<b>145.73</b>	<b>189.82</b>	<b>308.68</b>	<b>\$1,093.41</b>
Ministry of Finance (ON) Expense	0.35	13.85	42.80	62.59	172.77	52.81	\$345.17
<b>Total Expenses</b>	<b>8,470.64</b>	<b>14,316.51</b>	<b>20,565.26</b>	<b>14,178.11</b>	<b>18,243.05</b>	<b>14,439.17</b>	<b>\$90,212.74</b>
OTHER EXPENSES							
Reconciliation Discrepancies				-57.09	57.09		\$0.00
<b>Total Other Expenses</b>				<b>-57.09</b>	<b>57.09</b>		<b>\$0.00</b>
<b>PROFIT</b>	<b>\$6,074.96</b>	<b>\$ -2,120.97</b>	<b>\$ -4,664.51</b>	<b>\$2,427.76</b>	<b>\$1,193.52</b>	<b>\$2,677.12</b>	<b>\$5,587.88</b>